

Any Small Business Owner Can Become a Profitable

author: Martin Saenz

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Synopsis

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In a world where the federal government is constantly looking for contractors, it's possible for you to start your own government contracting business and actually become profitable. If you're interested in learning about how you can become a profitable prime federal contractor who scores government contract after contract, then it's time for you to listen to this comprehensive guidebook from best-selling author Martin Saenz.

Accomplished entrepreneur, businessman, real estate note investor, and government contractor, Martin Saenz walks you through all of the necessary steps and hurdles along the way to ensure that you can launch your very own government contracting business right from the comfort of your own home. Learn from Martin and his wife Ruth, who started their very own exhibit display design and fabrication business in their basement. After just about 14 years, they've successfully completed scores of prime federal contracts, ultimately building a multi-million dollar business that now owns its own warehouse and production facility.

Just by listening to this book, you can learn how to do the same! Martin shares all of the fundamental success factors that he believes are critical when it comes to scoring government contracts. Throughout this guidebook, you'll be able to determine what you have to offer the government and what the government is looking to purchase. From there, you'll learn how to gather competitive intelligence using the content displayed on government websites.

About Martin Saenz: Throughout an extensive and accomplished career, Martin has demonstrated a proven ability to grow asset value, income, and knowledge not just for his company, but for his investors, borrowers, proteges, and readers/ listeners, as well. Constantly committed to providing the right knowledge and resources to readers/ listeners to help them reach their success goals with passive income strategies, Martin remains cutting-edge in his research and tactics.

Reader's comments

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