

u've Got, & Other Business Lessons I Learned f

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Synopsis

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Growing up, Barbara Corcoran shared one floor in a three-family house in New Jersey with her parents and nine brothers and sisters. She had few luxuries, but she was blessed with a mother who taught her to have self-confidence. Barbara's mom didn't know much about business, but she understood how the world works, and how to make the most of what you've got. After failing at twenty-two other jobs, Barbara borrowed \$1,000 from a boyfriend, quit her job as a diner waitress, and started a tiny real estate office in New York City. Today, with over \$4 billion in revenues, The Corcoran Group is New York's premier real estate company, and Barbara is richer than her wildest dreams. Whether you're just starting out, fighting your way up the career ladder, or reentering the workforce, the homespun lessons that work for Barbara will help you use what you've got to create success in your life.

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